



ROBERT A. STEINBERG, ESQ.
(Professional Liability)



Mr. Steinberg's mediation practice focuses on business-related cases. He is known for his technical legal expertise, his innovative solutions to difficult business disputes, and his insight into parties' motivations.

Mr. Steinberg's long experience as a tax and transactional lawyer make him the ideal choice for professional liability issues, particularly those involving accounting and tax professionals.

Representative Professional Liability Cases

- Major accounting firm advised limited liability company to become taxable as corporation in advance of its sale. Advice cost client as much as \$20,000,000 in reduced purchase price because of adverse tax consequences of decision.
- Pension firm client sued claiming pension firm misled him as to the permissible amount of his annual contributions.
- Client claimed his attorney had not advised him of settlement offer before trial. His attorney died shortly after underlying trial ended in adverse judgment and his law firm had no witness to disprove client's claim.
- Bank officer claimed law firm had conflict of interest in representing both him and his bank and sued law firm when bank fired him because of information he disclosed to law firm.
- Claim that attorney in real property sale improperly agreed to allocation of pre-paid amounts under cellular tower lease without obtaining client's consent.

Career Highlights

- Mr. Steinberg has successfully resolved hundreds of mediated cases. In his twenty-five year career as a corporate, securities and tax lawyer and as a litigator, Mr. Steinberg handled billions of dollars in transactions and obtained tens of millions of dollars in tax refunds.
- As partner-in-charge of the Los Angeles office of an international law firm, Mr. Steinberg increased annual distributable income per partner by more than \$300,000 in fewer than four years.
- 150 of Mr. Steinberg's partners honored him with an award for "Outstanding Teamwork and Collegiality."
- Mr. Steinberg has extensive experience with multinational and multicultural matters.

Mr. Steinberg has published more than fifty articles and presented more than thirty seminars on settlement advocacy, case evaluation, negotiation strategy and tactics, and mediation. He received his undergraduate degree from the University of Michigan (Honors in English), his law degree from Duke University, and his Masters of Law (in Taxation) degree from New York University.