



ROBERT A. STEINBERG, ESQ.
(Partnership Dissolution)



Mr. Steinberg's mediation practice focuses on business-related cases. He is known for his technical legal expertise, his innovative solutions to difficult business disputes, and his insight into parties' motivations.

Mr. Steinberg's long experience as a tax and transactional lawyer make him the ideal choice for partnership dissolution cases. He has planned, negotiated and implemented the formation, capitalization, operation and liquidation of all types of legal entities – including the tax allocations for partnerships and limited liability companies taxable as partnerships – and the acquisition, divestiture or merger of dozens of companies. As a lawyer, Mr. Steinberg was involved in battles over corporate control, fights among shareholders, management disputes, claims of officer and director misconduct, and other corporate governance issues under the laws of several states, including California and Delaware.

Representative Partnership Dissolution Cases

- In anticipation of possible sale of business, one partner sued other for undervaluing business, withholding distributions and accounting irregularities. Before settling, mediation lasted 34 hours over two sessions.
- Investment banking partnership dissolved, with mutual claims of breach of the fiduciary duty of loyalty.
- Dissolution of drug and alcohol rehabilitation partnership.
- Shareholder of engineering services company sued majority shareholders alleging corporate “freeze out.”
- Minority shareholders of medical management company sued majority shareholder to force him to relinquish shares.

Career Highlights

- Mr. Steinberg has successfully resolved hundreds of mediated cases. In his twenty-five year career as a corporate, securities and tax lawyer and as a litigator, Mr. Steinberg handled billions of dollars in transactions and obtained tens of millions of dollars in tax refunds.
- As partner-in-charge of the Los Angeles office of an international law firm, Mr. Steinberg increased annual distributable income per partner by more than \$300,000 in fewer than four years.
- 150 of Mr. Steinberg's partners honored him with an award for “Outstanding Teamwork and Collegiality.”
- Mr. Steinberg has extensive experience with multinational and multicultural matters.

Mr. Steinberg has published more than fifty articles and presented more than thirty seminars on settlement advocacy, case evaluation, negotiation strategy and tactics, and mediation. He received his undergraduate degree from the University of Michigan (Honors in English), his law degree from Duke University, and his Masters of Law (in Taxation) degree from New York University.