



ROBERT A. STEINBERG, ESQ.
(Legal Malpractice)



Mr. Steinberg's mediation practice focuses on business-related cases. He is known for his technical legal expertise, his innovative solutions to difficult business disputes, and his insight into parties' motivations.

Mr. Steinberg previously served as the professional responsibility officer for the Los Angeles office of an international law firm. In that capacity, and later as the partner-in-charge of that office, Mr. Steinberg had personal responsibility for reviewing potential conflicts of interest and other ethical matters that periodically arose, including overseeing malpractice claims against the firm.

Representative Legal Malpractice Cases

- Client claimed his attorney had not advised him of settlement offer before trial. His attorney died shortly after underlying trial ended in adverse judgment and his law firm had no witness to disprove client's claim.
- Bank officer claimed law firm had conflict of interest in representing both him and his bank and sued law firm when bank fired him because of information he disclosed to law firm.
- Claim that attorney in commercial/industrial real property sale improperly agreed to allocation of pre-paid amounts under cellular tower lease without obtaining client's consent.

Career Highlights

- Mr. Steinberg has successfully resolved hundreds of mediated cases. In his twenty-five year career as a corporate, securities and tax lawyer and as a litigator, Mr. Steinberg handled billions of dollars in transactions and obtained tens of millions of dollars in tax refunds.
- As partner-in-charge of the Los Angeles office of an international law firm, Mr. Steinberg increased annual distributable income per partner by more than \$300,000 in fewer than four years.
- 150 of Mr. Steinberg's partners honored him with an award for "Outstanding Teamwork and Collegiality."
- Mr. Steinberg has extensive experience with multinational and multicultural matters.

Mr. Steinberg has published more than fifty articles and presented more than thirty seminars on settlement advocacy, case evaluation, negotiation strategy and tactics, and mediation. He received his undergraduate degree from the University of Michigan (Honors in English), his law degree from Duke University, and his Masters of Law (in Taxation) degree from New York University.